

# Capabilities Statement



**BRYTECH** INC.  
*The Right Solution. Right Now.®*



**Schedule 70**  
**Contract GS-35F-575FAA**

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**Table of Contents**

**Introduction .....2**

**Government Credentials .....2**

    Socio-Economic Status ..... 2

    Certifications ..... 2

    Federal Contracts ..... 3

    Registrations..... 3

**Core Competencies .....4**

**Consulting Services.....4**

**Managed Services .....4**

**Cloud and Data Center .....4**

**Security and Compliance .....4**

**High Performance Computing.....5**

**Infrastructure Virtualization .....5**

**Analytics and Big Data .....5**

**Mobile Workforce .....5**

**Network Management .....6**

**Past Performance .....7**

    National Aeronautics and Space Administration (NASA).....7

    Federal Drug Administration (FDA) .....7

    Department of Veteran Affairs (VA).....7

    Additional Federal Clients.....7

**Why Choose Us.....8**

    Stability .....8

    Agility .....8

    Performance .....8

    Experience .....8

## Introduction

BryTech Inc., a HUBZone and Service Disabled Veteran Owned Small Business (SDVOSB), was founded in January 2001. During the past 20 years, we have continually built upon a reputation of delivering complex technology solutions for many enterprise challenges. Our comprehensive portfolio of products and services allow us to quickly adapt to our clients' constantly evolving IT environments.

Our proven record of success extends through the public sector in banking, manufacturing, and healthcare as well of federal agencies within the Defense, Department of Energy, Veterans Administration, NASA and Intelligence Communities. Clients choose BryTech as a trusted partner based on our breadth of expertise and strategic partnerships with many of the world's leading technology companies including **IBM, HPE, Dell/EMC, Aruba, RedHat, Microsoft, Quantum, DDN, Mellanox, Pure Storage, Lenovo, SuperMicro, Rackspace, Cisco, and VMware.**

What makes us different from other solution providers is our unwavering commitment to quality of service and client satisfaction. Our team will do whatever it takes to provide customized solutions that address your IT needs at a competitive price —technology that's ***The Right Solution. Right Now.***™

## Government Credentials

### Socio-Economic Status

BryTech is a Department of Veterans Affairs certified, 100% owned and operated, "Service-Disabled Veteran" Owned Small Business which provides potential clients and customers the ability to use the SDVOSB sole source vehicle, which allows for direct-buy contracts with SDVOSB contractors.



The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban or rural communities gain access to federal procurement opportunities. As a HUBZone certified company we are proud to be part of the continued economic development of urban Atlanta.

## Certifications

Our **ISO 9001:2015** certification demonstrates BryTech's ability to consistently provide products and services that meet customer and applicable statutory and regulatory requirements and enhance customer satisfaction through the effective application of the system, including processes for improvement of the system and the assurance of conformity to customer and applicable statutory and regulatory requirements.





BryTech’s **ISO/IEC 20243-1:2018 Open Trusted Technology Provider (O-TTPS)** certification ensures that our supply chain is free of tainted and counterfeit products. It also means that we follow best practices for global supply chain security. Although there are many national guidelines for the provision of supply chain security, the O-TTPS is the only internationally recognized standard

**Federal Contracts**

We offer a full suite of IT, telecommunications and software products, services, and solutions from highly qualified industry partners. Our pre-competed contracts enable:

- Faster acquisition
- Federal Acquisition Regulation (FAR) compliance
- Lower prices that help you save money

Federal government customers can make purchases through eBay, GSA Advantage!, or by sole source contracts.



**Registrations**

**Cage Code: 61YZ5**

**DUNS: 133368584**

<b>NAICS</b>	<b>Description</b>
238210	Electrical Contractors and Other Wiring Installation Contractors
334111	Electronic Computer Manufacturing
423430	Computer and Computer Peripheral and Software Merchant Wholesalers
454390	Other Direct Selling Establishments
511210	Software Publishers
541330	Engineering Services
541512	Computer Systems Design Services
541513	Computer Facilities Management Services
541519	Other Computer Related Services
541611	Administrative Management and General Management Consulting Services

## Core Competencies

BryTech has a team of dedicated professionals, subject matter experts, and industry leaders capable of supporting a broad spectrum of technologies and solutions in demand across the Federal marketplace. These individuals bring extensive experience with BryTech methodologies, highly complex technical solutions, and knowledge of their respective Federal government customers. This combination of knowledge and experience enables our team to identify government challenges and apply a unique set of products and services from the BryTech portfolio to solve these challenges quickly and cost-effectively.

### Consulting Services

Our Consulting Services will give your agency or business the peace of mind that experts are in the trenches supporting your most complex technologies. Our Consulting Services have a proven track record of success by analyzing complex integrations and designing custom-tailored strategies to meet client schedule and budget. BryTech's Consulting Services focus on Integration, Deployment, Operations & Maintenance (O&M), and Training that support a variety of business needs – big data analytics, data management, security, optimization, and scalability.

### Managed Services

In simple terms – the most impactful benefit of Managed Services is the identification and resolution of incidents and problems before they negatively affect the performance, reliability, and security of your IT environment. 24x7x365 proactive monitoring of network devices, servers, applications, workstations, printers, storage appliances, and other network-enabled devices provides BryTech staff with real-time visibility across the entire IT enterprise including active alerting for errors, warnings, and critical failures. And our team is expertly trained to address and resolve these alerts to ensure maximum uptime and system health including patch management, application updates, system performance and optimization maintenance, and antivirus updates.

### Cloud and Data Center

Cloud computing focuses on maximizing the effectiveness of shared resources and economies of scale. Cloud resources are usually not only shared by multiple users but are also dynamically allocated on-demand – ie: a cloud computer facility that serves European users during European business hours with a specific application (email) may reallocate the same resources to serve North American users during North America's business hours with a different application (web). This approach maximizes use of computing power and reduces environmental damage – fewer facilities, less power consumption, and decreased cooling demands.

### Security and Compliance

A compliance audit is a comprehensive review of an organization's adherence to regulatory guidelines including Director of Central Intelligence Directive (DCID), DoD Information Assurance Certification and Accreditation Process (DIACAP), NIST, PCI DSS, HIPAA, and SOX. Independent accounting, security or IT consultants evaluate the strength and thoroughness of compliance preparations, where auditors review security policies, user access controls and risk

management procedures. BryTech uses a holistic approach to security and compliance engagements where we ensure your IT systems are hardened, physical access controls are in place, security protocols and procedures are documented, and risks are thoroughly documented.

BryTech can prepare your organization for questions typically asked by compliance auditors, who will generally ask CIOs, CTOs and IT administrators a series of pointed questions during the audit period. These questions will generally target user account management, application change management, access controls, event log monitoring, malware and antivirus activity, backup and business continuity planning, and risk management. We can also assist with selection, configuration, and deployment of GRC (governance, risk management and compliance) software, which enables CIOs to quickly show auditors (and CEOs) that the organization is compliant and will not be subject to costly fines or sanctions.

### High Performance Computing

HPC computing, such as IBM Blue Gene/Q and HP Apollo supercomputer systems deliver ultrascale performance within a standard programming environment while delivering efficiencies in power, cooling and floor-space consumption. HPC solutions enable Federal agencies, businesses and science labs to address a wide range of complex problems such as mapping the human genome, predicting climate trends, and safeguarding nuclear arsenals.

### Infrastructure Virtualization

We are a leader in virtualization technologies including VMware and Hyper-V. Our virtualization solutions deliver a complete, flexible design capable of virtualizing applications, desktops, storage, servers, and networks while ensuring valuable data is securely protected. By combining granular controls with an uncompromised user experience, our virtualization technology will help your organization keep pace with changing business demands while increasing productivity, simplifying management, improving security and reducing costs.

### Analytics and Big Data

We offer strong visualizations and analytical tools to extract, prepare and blend your information from big data. Regardless of the data source, analytic requirement or deployment environment, our solution allows you to turn big data into big insights, and analytics that will change the way you run your business. Our modern, simplified and interactive approach empowers business users to access, discover and blend all types and sizes of data. With a spectrum of increasingly advanced analytics, from basic reports to predictive modeling, organizations can analyze and visualize data across multiple dimensions, all while minimizing dependence on IT systems.

### Mobile Workforce

We can assist organizations with Mobile Device Management and Bring Your Own Device (BYOD) initiatives to include application integration, device management, and device security. With our team of experts managing your mobile devices – Androids, iPads, iPhones, Tablets, Laptops, Windows devices, Blackberries, and other Smartphones – your organization will see decreased security vulnerabilities, decreased management costs, and increased user productivity.

### Network Management

Supporting a large, complex IT enterprise can stress a client organization – limited budgets, lack of expertise, unbalanced resource allocations, and lack of efficiencies. BryTech understands the skills required to deliver Network Management to these client environments including end user support, systems administration, systems and network engineering, and enterprise architecture. By delivering a balanced breadth of expertise, we reduce costs, stabilize the IT environment, create performance and optimization improvements, and improve service delivery.

## Past Performance

### National Aeronautics and Space Administration (NASA)

BryTech was subcontracted to Lockheed Martin (now Leidos) for \$8.5M to support the Facilities Development and Operations Contract (FDOC) for Johnson Space Center's Mission Operations Directorate, which includes mission control, mission planning, reconfiguration, and training systems.

BryTech worked with Lockheed Martin and NASA to propose and implement a highly virtualized environment for the Mission Control Center for the 21st Century (MCC21). To support MCC21, BryTech designed and deployed an environment leveraging virtualization technology from IBM including backend servers and storage, and the "blue screen" terminals were replaced by Virtual desktop infrastructure (VDI) workstations. For the first time, MCC21 is completely hardware, vendor and location independent.

### Federal Drug Administration (FDA)

BryTech was awarded a \$5M prime contract with the FDA for Enterprise Content Management. Our solutions included implementation, configuration, and integration of selected software products including IBM WebSphere, API Management and Rational Application. Our products and services enabled the customer to streamline data collection and tracking for Inventory Assets, Periods of Performance, Contract Numbers, Serial Numbers, Asset Tracking, and included a four (4) hour response to requested changes.

### Department of Veteran Affairs (VA)

BryTech was awarded a \$20M prime contract with the VA for IBM WebSphere software licensing, services, and support. BryTech provided the VA with WebSphere licensing and products, while also performing application implementation and integration tasks. In addition, BryTech continues to support ongoing training requirements for customer staff and providing knowledge transfer and transition tasks with customer management personnel.

### Additional Federal Clients

- Central Intelligence Agency (CIA)
- Federal Bureau of Investigation (FBI)
- Department of Energy (DOE)
- Health & Human Services (HHS)
- Department of Defense (DOD)
- U.S. Department of Agriculture (USDA)
- Internal Revenue Service (IRS)
- National Security Agency (NSA)

## Why Choose Us

### Stability

BryTech has been in business for 16 years and maintained a consistent leadership team for nearly two decades. We have consistently worked with the Small Business Administration and other Federal agencies to properly maintain company certifications and representations ensuring we are capable of responding to any qualified opportunity.

### Agility

BryTech maintains a national footprint. We are headquartered in Atlanta, GA and maintain offices in San Antonio, TX and Washington D.C. The national footprint ensures we are capable of responding to opportunities across the country. Our recruiting team is also aggressively seeking nationwide candidates ensuring we can identify and place the best candidate into each role.

### Performance

BryTech consistently receives high rankings and CPAR scores on past performance throughout the Federal marketplace. Our performance and contract delivery on mission critical systems is well documented and provides a platform for our sales and business development team to promote our services and solutions.

### Experience

BryTech employs more than 70% of employees with HUBZone status and/or with a U.S. military background. We are committed to servicing our Federal Government & giving back to those who have served our country. In addition, we specialize in high-end services and solutions that require quantifiable expertise; our team brings years of experience, technical expertise, and agency/mission expertise. Our professionals and subject matter experts will ensure you get **The Right Solution. Right Now.™**